



## 2012 Course Calendar

IREM Region 3 Education Committee

	CLASS	DATE	LOCATION	FEES
Asset Analysis	ASM603, Investment RE Financing & Valuation, Part 1	March 12-13	VAR Headquarters 10231 Telegraph Rd. Glen Allen, VA 23059	*Premier/Classic/ Nonmember \$590/\$680/\$735
	ASM604, Investment RE Financing & Valuation, Part 2	March 14-15	VAR Headquarters 10231 Telegraph Rd. Glen Allen, VA 23059	\$590/\$680/\$735
	ASM605, Investment RE Financing & Valuation, Part 3	March 16	VAR Headquarters 10231 Telegraph Rd. Glen Allen, VA 23059	\$320/\$370/\$400
ARM® Certification	RES201, Successful Site Management	March 26-31	Strayer University 4 Research Place, Suite 100 Rockville, MD 20850	\$765/\$885/\$960
CPM® Capstone	MPSAXM, Management Plan Skills Assessment	April 23-26	Portside Apartments 2125 Cameron Drive Dundalk, MD 21222	\$1295/\$1295
	CPM001, CPM Certification Exam Preparation	April 27 (AM)	Portside Apartments 2125 Cameron Drive Dundalk, MD 21222	\$160/\$185/\$200
	CPM Certification Exam	April 27 (PM)	Portside Apartments 2125 Cameron Drive Dundalk, MD 21222	\$100/\$100
Property Operations I	MKL405, Marketing & Leasing Multi-Family	May 7-8	1100 4th Street, SW, #850E Washington, DC 20024	\$590/\$680/\$735
	MKL406, Marketing & Leasing Office Buildings	May 7-8	1100 4th Street, SW, #850E Washington, DC 20024	\$590/\$680/\$735
	HRS402, Human Resources for Real Estate Managers	May 9-10	1100 4th Street, SW, #850E Washington, DC 20024	\$590/\$680/\$735
Ethics	ETH800, Ethics for Real Estate Managers	May 17	Mark Center Club 5708 Merton Ct. Alexandria, VA 22311	\$175/\$200/\$220
Property Operations II	FIN402, Investment Real Estate: Financial Tools	May 21-22	Mark Center Club 5708 Merton Ct. Alexandria, VA 22311	\$590/\$680/\$735
	MNT402, Property Maintenance/Risk Management	May 23-24	Mark Center Club 5708 Merton Ct. Alexandria, VA 22311	\$590/\$680/\$735
Asset Analysis	ASM603, Investment RE Financing & Valuation, Part 1	Sept. 10-11	Strayer University 4 Research Place, Suite 100 Rockville, MD 20850	\$590/\$680/\$735
	ASM604, Investment RE Financing & Valuation, Part 2	Sept. 12-13	Strayer University 4 Research Place, Suite 100 Rockville, MD 20850	\$590/\$680/\$735
	ASM605, Investment RE Financing & Valuation, Part 3	Sept. 14	Strayer University 4 Research Place, Suite 100 Rockville, MD 20850	\$320/\$370/\$400
Ethics	ETH800, Ethics for Real Estate Managers	Oct. 15	7F Gwynn Mills Court Owings Mills, MD 21117	\$175/\$200/\$220
CPM® Capstone	MPSAXM, Management Plan Skills Assessment	Oct. 29-Nov. 1	1100 4th Street, SW, #850E Washington, DC 20024	\$1295/\$1295
	CPM001, CPM Certification Exam Preparation Course	Nov. 2(AM)	1100 4th Street, SW, #850E Washington, DC 20024	\$165/\$185/\$200
	CPM Certification Exam	Nov. 2 (PM)	1100 4th Street, SW, #850E Washington, DC 20024	\$100/\$100

\*Premier Member Rate– CPM®, CPM® Candidate, ARM®, Accredited Commercial Manager Member, AMO® Firm Employee  
 Classic Member Rate–Associate Member, Academic Member, Student Member

**COURSE REGISTRATION FORM for Region 3 Courses Only**

**1. Contact Information – Please print** **2. IREM Member Discount**

Name \_\_\_\_\_  
 First name for course badge \_\_\_\_\_  
 Company \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Day Phone \_\_\_\_\_ Cell/Evening Ph. \_\_\_\_\_  
 E-mail \_\_\_\_\_ Fax \_\_\_\_\_

Check here if the above information should be your preferred IREM mailing address.

(Select One)

**PREMIER MEMBER RATE**

**CLASSIC MEMBER RATE**

- |  |   |
|--|---|
| <input type="checkbox"/> CPM Member        | <input type="checkbox"/> Associate Member |
| <input type="checkbox"/> CPM Candidate     | <input type="checkbox"/> Academic Member  |
| <input type="checkbox"/> ARM Member        | <input type="checkbox"/> Student Member   |
| <input type="checkbox"/> ACoM Member       |   |
| <input type="checkbox"/> AMO Firm Employee |   |


IREM ID#, CPM number, ARM number, or ACoM number

Please send me the following membership applications

- |                              |   |
|------------------------------|---|
| <input type="checkbox"/> ARM | <input type="checkbox"/> Student                                |
| <input type="checkbox"/> AMO | <input type="checkbox"/> Academic <input type="checkbox"/> ACoM |

**3. Course Registrar**

**Region 3 Education Committee**  
**PO Box 3035**  
**Gaithersburg, MD 20885**  
**301-948-6234**  
**301-948-7962 (fax)**  
**Iremchapter77@aol.com**

 If you are also applying for membership as a CPM Candidate or an Associate Member, please send the registration form, along with your membership application, directly to IREM Headquarters, 430 N. Michigan Ave., Chicago, IL 60611-4090.

I may require special accommodations, including auxiliary aids or services, to fully participate in the course(s). Please have the IREM registration staff contact me.

**4. Payment Method**

**Check or money order** (Payable to IREM RE3 Education)

Check number: \_\_\_\_\_

**VISA**  **MasterCard**  **Discover**

Card number: \_\_\_\_\_ Exp. Date \_\_\_\_\_

Corp. Card ID number: \_\_\_\_\_

Cardholder's name: \_\_\_\_\_

Cardholder's Billing Address: \_\_\_\_\_

Signature \_\_\_\_\_

5. Course Number	Location	Date	Fee
<b>Total</b>			

**Special Course Notes:**

If registering for MPSAXM, please select a property type below:

- Conventional apartment**     **Retail strip shopping center**     **Office building**

**Ways to Register:**

**Mail**  
 IREM REGION 3 EDUCATION  
 PO BOX 3035  
 Gaithersburg, MD 20885

**Phone**  
 301-948-6234  
 Or -888-424-IREM

**Fax**  
 (301)948-7962

**Online/E-mail**  
 Visit [www.irem.org](http://www.irem.org)  
 Or e-mail [iremchapter77@aol.com](mailto:iremchapter77@aol.com)