



IREM Institute of Real Estate Management

Ethics for the Real Estate Manager (ETH800)

IREM Virginia Tidewater Chapter 39

638 Independence Parkway, Suite 100, Chesapeake, VA 23320

June 9, 2010

8:30 a.m. – 5:00 p.m.

Addressing ethical dilemmas commonly faced by today's real estate manager, this video-based course teaches strategies for resolving ethical dilemmas and adherence to the IREM Code of Professional Ethics.

What you'll learn:

- IREM Code of Professional Ethics: Applications to real world situations, ethical duties to clients, tenants/residents, employers, and colleagues
- Ethical decision making: Ethical vs. unethical business practices, tactics for resolving ethical dilemmas, scenarios with ethical implications
- Conflict of interest: Fiduciary relationships, conflict of interest scenarios
- Detailed case study: Enforcing the IREM Code of Professional Ethics, the role of the IREM Ethics and Discipline Committee, review of actual ethics cases and their implications

How you'll benefit:

- Conduct business using the highest standards of integrity and professionalism
- Resolve conflicts efficiently and ethically

Classroom format: 1 day

Tuition: \$170 premier member rate; \$195 classic member rate; \$215 non-member rate

IREM Education

Registration:

Name _____

Company _____

Street address _____

City _____ State _____ ZIP _____

Telephone _____ Email _____

Payment Method:

- Check enclosed (payable to IREM Region 3 Education)
- Credit Card (please specify type)
 - Visa
 - MasterCard
 - Discover

Cardholder Name _____

Card Number _____

Expiration Date _____

Cardholder Address (if different from above):

Street address _____

City _____ State _____ ZIP _____

Member Discount:

IREM Member Discount (Select one)

PREMIER MEMBER RATE

- CPM[®] Member CPM[®] Candidate
- ARM[®] Member ARM[®] Applicant AMO Firm Employee

CLASSIC MEMBER RATE

- Academic Member Student Member
- Associate Member

NONMEMBER RATE

Cancellation Policy

- If you cancel 10 or more business days prior to the start of the course, you will receive a full refund or your registration fee.
- If you cancel less than 10 business days but a minimum of three business days prior to the start of the course, you may either receive a full refund (less a \$75 administrative fee).

- If you cancel within three business days of the course start or you are a no-show, your registration fee cannot be refunded, nor can you transfer your registration to another course.
- Only students who register for, attend, and completed an IREM course are eligible to receive the corresponding course materials.

Send or Fax This Form To:

IREM Region 3 Education Committee
P.O. Box 3035
Gaithersburg, MD 20885
301-948-7962 fax

Questions?

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